



**JOHN WAYNE  
AIRPORT**

Orange County, California

**Alan L. Murphy**  
Airport Director

November 22, 2011

Mr. David Dudley, President  
West Coast Air Conditioning Co., Inc.  
1155 Pioneer Way, Suite 101  
El Cajon, CA 92020

Dear Mr. Dudley,

On behalf of all of us at John Wayne Airport, I am pleased to offer the enclosed token of our appreciation for West Coast Air Conditioning's role in ensuring the success of the Airport Improvement Program. Our new Terminal C and Parking Structure C were recently dedicated and, with the already-operational Central Utility Plant, the facilities are drawing rave reviews from our customers and our community.

We very much appreciate your professionalism and your support in making this critical infrastructure project so successful.

Sincerely,



Alan L. Murphy  
Airport Director

3160 Airway Avenue

Costa Mesa, CA

92626-4608

949.252.5171

949.252.5178 fax

[www.ocair.com](http://www.ocair.com)



# Los Alamitos Unified School District



10293 Bloomfield Street • Los Alamitos, CA 90720-2200

(562) 799-4700 • FAX (562) 799-4711

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*Sherry Kropp, Ed.D.*  
*Superintendent*

April 2, 2012

To Whom It May Concern:

RE: West Coast Air Conditioning Co., Inc.

I have known and worked with James Clower, Vice President of West Coast Air Conditioning Co., Inc. (WCA) and his construction teams for over seven years as WCA is an essential part of all of our construction projects being ON TIME and ON BUDGET! I can state this unconditionally as I personally attend all construction meetings and am responsible for everything associated with our District's Modernization Program.

When I came to the District in December 2004, James and WCA were working on the modernization of the Los Alamitos High School (LAHS). Being the winning low bidder for that project, I found them reasonable and fair to work with, which was in great contrast to other contractors working on the campus on another job at the same time. The job they were on finished on time, within budget and without any claims being filed.

In November 2008, the Los Alamitos Unified School District passed a \$126 million General Obligation Bond to begin modernizing all of our other school sites which are all in the 50 year old range. We chose at that time to use the Lease/Lease Back construction method for our projects and after doing an RFQ for contractors, we gladly chose West Coast Air Conditioning Co., Inc. and James Clower to work with on our next 10 projects with as we find James and his team indispensable to our District's success in modernization.

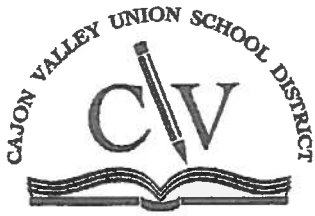
To date, we have complete 3 school modernizations including McGaugh Elementary School, Los Alamitos Elementary School, and McAuliffe Middle School. All of these projects were completed on time and on budget. They are currently over 60% complete with Rossmoor Elementary School and Hopkinson Elementary School Modernizations which are also on time and on budget. On April 7, 2012, WCA will begin another modernization on the LAHS campus of the Gym, locker rooms, tennis courts and fields and in June, Lee Elementary School will begin modernization. There are currently 3 other sites on the architectural boards that the Board of Education has already approved to be handled as Lease/Lease Backs with WCA.

WCA is a pleasure to work with and as members of our team they are skilled, confident, and effective in helping us get the job done always On Time and On Budget. If you have any questions, please call me.

Sincerely,

Patricia L. Meyer  
Deputy Superintendent

*Board of Education: Jeffrey Barke • David Boyer • Megan Cutuli • Diana D. Hill • Karen Russell*



Children Are First

## Facilities, Maintenance & Operations

James Beard - Director

189 Roanoke Rd., P.O. Box 1007  
El Cajon, CA 92022-1007  
www.cajonvalley.net

ph: 619/588-3023  
fax: 619/593-4590

March 29, 2012

To Whom It May Concern,

Over the past several years, I have had the opportunity to work with West Coast Air Conditioning, Inc. (WCA) on several school construction projects utilizing a variety of construction delivery methods including lease – lease back, multi – prime construction management as well as the typical low bid contract.

Projects they've completed include construction of the 90,000 square foot Los Coches Creek Middle School, a phased rebuild of Cajon Valley Middle School, a complete remodel of our district offices, and the simultaneous modernization of sixteen school sites.

In every instance, they provided us with well managed projects that were completed on time and within budget. These were all results of their construction expertise, superior project management abilities and their team approach to working with project architects, DSA inspectors and district staff.

It is without hesitation that I highly recommend West Coast Air to you for any school construction projects.

Please do not hesitate to contact me if you have any questions.

Sincerely,

James Beard,  
Director, Facilities, Maintenance & Operations

JB/dm



Ignacio G. Ochoa, Interim Director  
OC Public Works

Phillip Cook, Manager  
Facilities Operations

Randy Vannoy, Manager  
A&E Project Management/Contracts

1143 East Fruit Street  
Santa Ana, CA 92701

Telephone: (714)667-4933  
FAX: (714)667-4932

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April 3, 2012

Corona-Norco Unified School District  
To Whom It May Concern:

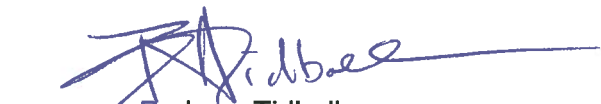
Between 2008 and 2010 the County retained West Coast Air Conditioning, Inc. (WCA) to construct Phase II of the County's new approximately 7440 square foot, \$30,000 million dollar Cogeneration facility. WCA coordinated and installed County purchased equipment, including two 5.20 MW natural gas powered combustion turbine electrical generators, two heat recovery steam generators, an electrical substation and computer control systems. The new facility was constructed as an addition to the County's existing 18,000 square foot, Central Utility Facility, built in 1968 that provides heating, cooling and power. As part of the project, WCA installed miles of new electrical and steam infrastructure through out the County's Civic Center campus. The coordination of the older existing systems and infrastructure with the new cogeneration facility presented WCA with a construction challenge that they met with engineering expertise, field organization and coordination.

WCA's field team was successfully led by Joel Dietmeyer. The field work was supported by WCA's project management, John Krueger; engineering, Matt (Colin) Fisher; and a very capable installation/construction crew. WCA was responsive to and promptly addressed any concerns, questions or requests. We understood that the success of our project was important to everyone at WCA from the owner, David Dudley on down. The Cogeneration facility, Phase II was completed under budget and by the allotted completion date.

The Cogeneration facility was a very complicated project and there have been coordination issues after completion of the work in WCA's contract. WCA has remained very cooperative and works with the County to resolve operational issues and warranty items.

In February 2012 the County retained WCA, after a bid process, to replace the feed water pump system at the Central Utility Facility. WCA is again demonstrating their construction expertise, organization and coordination skills. I am confident that this new project will be completed successfully, and I look forward to WCA bidding on and being awarded many more projects for the County.

Sincerely,



Barbara Tidball  
Sr Project Manager  
OC Public Works – OC Facilities  
A&E Project Management

April 10, 2009

**Subject: Compass Energy Solutions – Energy Efficiency Projects**

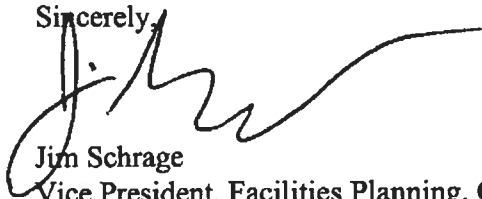
To Whom It May Concern:

The Santa Clarita Community College District is proud of its recently completed state-of-the-art co-generation and central plant projects. As a testament to the success of the completed projects, we have received many compliments on those new facilities from other California community colleges, community groups and local gas and electric utility companies and officials. Not only is the District saving money and energy, but in doing so we are also contributing to the sustainability of the environment, which is a major District focus in creating new space in a social, environmental and fiscally responsible manner.

The District appreciates the professionalism, convenience and ease of doing business with Compass Energy Solutions and Associates Joint Venture (“JV”). Based on the success of our projects it is the District’s finding that the JV is well qualified to design, develop and deliver, within budget, new co-generation and central plant projects that will meet an entity’s energy goals.

The District has been pleased with the JV’s project development and delivery and would recommend their participation in similar Projects for other agencies.

Sincerely,



Jim Schrage

Vice President, Facilities Planning, Operations and Construction  
Santa Clarita Community College District

Dave

Thanks for all your help on this project. I really do appreciate all you have done. It has been a real pleasure having you guys here. It was amazing how smooth everything went, you have a great operation

THANKS AGAIN

A handwritten signature in cursive script, appearing to read "Lynah".